

## LAND AGENT CAREER INVESTIGATION

A **Career Investigation** is required by all applicants to be completed and submitted prior to receiving Full Admission to the Land Agent program. The Career Investigation process is intended to ensure you have a reasonable understanding of this career path and to help you assess how your skills align with the skills required by the land agent industry. Your Career Investigation may include the following range of industries where land agents are employed: conventional oil/gas, non-conventional energy (e.g. wind power), utilities, pipelines, transportation and/or forestry.

Your responsibility in the Career Investigation process is to interview one or more licensed surface land agents and then submit a 1-2 page summary report to Olds College. The interview will preferably be conducted in person but may be conducted by phone if a meeting is not possible. We have provided contact information for some individuals who have agreed to be part of this process, or you may select someone you identify as being an active **surface** land agent. Prior to the interview you should consider your own likes and dislikes, career goals and reasons for entering a land agent career. To conduct the interview, you are expected to make an appointment for the interview, conduct yourself in a responsible and professional manner and use the process as a means to explore how your interests and abilities fit with a land agent career. Following the interview, you should reflect on what you learned and how this fits with your interests, goals and motivations. To complete the Career Investigation requirement, complete and submit the Career Investigation Summary sheet provided or a 1-2 page summary report of your own to Olds College.

The Career Investigation Summary report of 1-2 pages should include:

- summarized responses from the interview
- new information that you learned about being a land agent and
- information you learned about yourself and your fit as a land agent

Following are some sample questions to help guide your interview discussion.

1. Describe a typical work day (ie. hours of work, types of duties)
2. Tell me about the work environment
  - who will I work with and for and what are some key steps to maintain professional relations with them
  - where will I physically spend my work days
  - how often would I be on the road and away from home for work and what's it like being on the road
  - how often will I be working alone versus working with someone
3. What tools and training does your company provide to help you succeed?
4. How often do you run into work situations where you don't have the answer to a question or problem, and what are some of the resourceful things you do to deal with this?
5. How often do you encounter difficult individuals or conflict situations and how do you deal with these situations?
6. What are the implications if you are not able to negotiate access for a particular project or if you make mistakes in documenting your negotiation details?
7. What do you find to be the most rewarding or energizing part of your job?
8. What do you find to be the biggest challenges or negative aspects of your job?
9. What do you consider to be the essential technical and personal skills needed to be a successful land agent?
10. How would you describe future job prospects and professional recognition for land agents?

Please contact Jody Turnbull, Admission Officer, if you have any questions or require further clarification at 1 800 661-6537 or 403 556-8247 or [jturnbull@oldscollege.ca](mailto:jturnbull@oldscollege.ca).





## List of Potential Industry Contacts for the Land Agent Career investigation

You may choose to interview a land agent from this list or you may choose someone you identify as being an active surface land agent.

Industry Area	Company	Contact	City/ Town	Phone	email
Land Broker-all areas	Progress Land Services Ltd.	Darcy Harty Land Manager	Edmonton	780 454-4717 (office) 780 915-6033 (cell)	darcyh@progressland.com
Utilities	AltaGas Utilities Inc	Tyler Semashkewich Senior Land Agent		780 980-4997 (office) 780 910-0461 (cell)	tsemashk@agutl.com
Land Manager	Action Land Consultants	Jason Tweten Land Manager		403 528-2558 (office) 403 9529508 (cell)	jason@actionland.ca
Land Broker –all areas	LandSolutions	Chad Hughes	Calgary	403 290-8876 (office) 403 510-5979 (cell)	chadh@landsolutions.ca
Wind power	LandSolutions	Ron Vermeulen	Calgary	403 290-8875 (office)	ron@landsolutions.ca
Land Broker-all areas	Edwards Land	Scott Hildebrand	Calgary	403 244-7777 (office) 403 710-1446 (cell)	shildebrand@edwardsland.ca
Land Broker-all areas	Petroland	Shawn Irwin	Calgary	403 229-1500 (office) 403 815-7007 (cell)	Shawn.irwin@petroland.ca
Oil and gas explorer/producer	Encana	Michael Hulme	Calgary	403 645-3891 (office) 403 651-8255 (cell)	Michael.hulme@encana.com
Oil and gas explorer/producer	Crew Energy	Paul Dever	Calgary	403 231-3697 (office) 403 818-5575 (cell)	Paul.dever@crewenergy.com
Oil and gas explorer/producer	Birchcliffe Energy	Peter Brimacombe	Calgary	403 213-4839 (office) 403 874-4054 (cell)	pbrimacombe@birchcliffenergy.com
Surface Manager – exploration /production	CanEra	Len Moriarity	Calgary	403 718-6289 (office) 403 816-0194 (cell)	len.moriarty@caneraresources.com
Land Broker-all areas	DR Hurl & Associates	Mike Bellefeuille	Calgary	403 264-8550 (office)	mikeb@hurland.com
Pipelines/right of way agent	Trans Canada Pipelines	Ian Jerrard	Airdrie	403 948-8140 (office) 403 831-2782 (cell)	Ian_jerrard@transcanada.com
Transmission	Altalink	Justian Wylie	Calgary	403 267-3479 (office) 403 860-8790 (cell)	Justian.wylie@altalink.ca
Surface Land Representative	Suncor	Bill Mosley	Calgary	403 296-4741 (office) 403 512-8883 (cell)	bmosley@suncor.com
Surface Land Agent	Integrity Land Inc	Nadelle Eitzen	Fort Sask	780 997-2762 (office) 780 218-8884 (cell)	nadelle@integrityland.com
Oil and gas explorer/producer	Encana	Andrew Fulford	Calgary	403 645-5892 (office) 403 850-6968 (cell)	Andrew.fulford@encana.com