

Land Agent

Two Year Diploma



Do what you love... Love what you do... Do what you love... Love what you do... Do what you love... Love what you do...

LAND AGENTS ARE IN DEMAND!

Enrol in the program recognized by industry as being delivered by the leading educational institution in the training of surface land agents in Canada. With an Olds College Land Agent diploma opportunities exist for well-paying, fulfilling careers in the oil and gas, energy and utilities, environment, government and the newly emerging alternative energy sectors. Through focused hands-on training in classroom, lab and field settings, land agent students learn how to work with industry and government associates and with landowners to arrive at mutually beneficial solutions to the acquisition of land for well sites, pipeline routes, highways and utility right of ways and alternate energy sites.

Program Description

The Land Agent program offers extensive practical training leading to employment within the oil and gas, energy, utility, environmental or government sectors. Areas of training include surface land acquisition, land administration, mineral leasing, government procedures, and liaison between the business world and the agricultural industry. The land agent's responsibility includes facilitating the acquisition of land selected for a well site, pipeline route, highway, or utility right of ways. The workload and job description require mature and motivated individuals who are able to adjust to demanding hours and diverse circumstances.

The Land Agent program reflects the training required for a surface land agent. As a professional and licenced

land agent you will play a vital part in negotiating land agreements and acting as a liaison between corporate or government agencies and the landowner.

Students entering the Land Agent program will have a strong interest in negotiations, problem solving, resource development; agriculture and the environment. The program combines classroom, laboratory, and field studies stressing various aspects of land acquisition, land administration, land and agricultural management systems, legal rights, petroleum fundamentals and specialized land and petroleum terminology.

The Land Agent program emphasizes oral and

What people say about us...

"Attending the Land agent program at the beautifully landscaped Olds College campus has been a refreshing change in my life. As the class representative to the College Advisory committee, I was fortunate to have first hand knowledge of the dedication to excellence that the college strives for. This is shown in the course material, along with both the knowledge and personal experience the instructors bring to the classrooms. The support from all the staff to provide the best education opportunities coupled with networking opportunities within the land industry is invaluable and much appreciated. My positive experience at Olds College has me eagerly looking forward to a long enjoyable career as a land agent."

— Don Swain



**OLDS
COLLEGE**

program description continued...

written communication skills, negotiation techniques, assertiveness, personal and professional ethics and preparation of relevant documentation within a highly regulated environment.

Students will also be exposed to the processes surrounding public consultation and hearings.

Courses are recognized and accepted by the International Right-of-Way Association (IRWA). Some course materials are adapted from the Education Series prepared by the Canadian Association of Petroleum Landmen

(CAPL). Students in the Land Agent program will be given the opportunity to participate in a Directed Field Study with an approved cooperating business during their second year and should expect to be responsible for the associated costs. Students will require two eight-month academic semesters to fulfill their graduation requirements and are encouraged to attend various industry association meetings throughout the two years. The Directed Field Study and industry association meetings will involve additional costs to the students.

Admission Requirements

Applicants must have:

- a) a High School Diploma or its equivalent
- b) 50% or better in English Language Arts 30-1 or 30-2
- c) 50% or better in Pure Math 20 or Applied Math 20
- d) 50% or better in Science 30 or Chemistry 20 or Biology 20
- e) complete a Career Investigation

Career Investigation

Applicants to the Land Agent program are required to complete a Career Investigation. In this process, students are required to interview one or more licensed surface land agents to ensure they have a reasonable understanding of this unique career path and the skills required to be in the land agent industry.

Further information on the Career Investigation and a contact list of licensed surface land agents will be sent to applicants upon submission of an application.

Alternate Admissions Status:

Alternate Admission Status applies if you do not meet the Alberta high school requirements of the program to which you are applying, or if you received your high school education through home based learning. Alternate Admission Status students may be required to meet specific program admission requirements. To apply under this status, you must submit a

transcript(s) showing any completed high school and post-secondary courses, a statement in support of your application outlining aspects of your background and experience that might have prepared you for the program. Documents such as a resume, letters of reference from previous educators or employers, and/or a portfolio of related academic/project work must be included with your application.

University of Lethbridge Transfer Agreement

Graduates with a Land Agent two year diploma from Olds College are eligible to receive block credit toward a Bachelor of Management degree at the University of Lethbridge. The faculty offers a 25 course Post Diploma program with a General Management major leading to the Bachelor of Management degree.

Students may gain admission to the Post-Diploma Bachelor of Management Degree (25 course) program by completing a Land Agent diploma at Olds College with a cumulative program grade point average (GPA) at or above the current admission cut-off.

For further information on admission requirements and application deadlines please contact the Lethbridge Campus (403) 329-2153 or email undergrad.management@uleth.ca

Career Opportunities

The education provided through the Land Agent program will provide the student with the skills required to pursue a career as a Land Agent. It is important to note that this career may require unique lifestyles and working conditions. Working hours are at the convenience of the client and may extend beyond normal working hours. Extensive travel is often required.

Students may expect a career in one of the following employment areas:

- Surface Land Agent ➤
- Independent Consultant ➤
- County/MD Land Agent ➤
- Lease Negotiator ➤
- Utility Right-of-Way Agent ➤
- Consultation Agent ➤
- Public Engagement Representative ➤

Land Agent Diploma

COURSES

- Surface Land Terminology
- Land Ethics and Professionalism
- Land Documentation and Administration
- Surface Rights Law
- Stakeholder Consultation
- Land Agent Licensing
- Communications and Human Relations
- Negotiation and Dispute Resolution
- Crown Lands Management
- Regulatory Issues
- Land Reclamation

For a full listing of program courses visit www.oldscollege.ca/programs

Olds College leads real-life, hands-on education in Canada. We help you explore your passion.



- Business
- Fashion
- Horticulture
- Animal Sciences
- Land & Environment
- Trades & Technology
- Agriculture



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Join us for campus visit days: www.oldscollege.ca/visit Give us a call: 403-507-7715 or 1-800-661-6537 Make an appointment for a campus tour
Email us: info@oldscollege.ca Visit our website: www.oldscollege.ca Write us: Student Recruitment, Olds College, 4500 - 50th Street, Olds, Alberta, Canada T4H1R6